



**City of Rochester**

City Hall Room 308A, 30 Church Street  
Rochester, New York 14614-1290  
www.cityofrochester.gov

Lovely A. Warren  
Mayor

**FINANCE  
INTRODUCTORY NO.  
68**

February 2, 2021      BUDGET 31

TO THE COUNCIL

Ladies and Gentlemen:

Re: Budget Amendment – Hotel/Motel Tax to  
Convention Center

Council Priority: Deficit Reduction and Long  
Term Financial Stability

Comprehensive Plan 2034 Initiative Area:  
Fostering Prosperity & Opportunity

Transmitted herewith for your approval is legislation: 1) authorizing the Mayor to enter an agreement with Monroe County for the receipt and use of hotel/motel tax for the Blue Cross Arena at the War Memorial and the Joseph A. Floreano Rochester Riverside Convention Center; and 2) amending the 2020-21 Budget of Environmental Services by appropriating an additional \$120,000 in hotel/motel tax receipts from the County of Monroe to partially subsidize the Joseph A. Floreano Rochester Riverside Convention Center.

When the 2020 County Budget was proposed in November, 2019, an additional \$80,000 was allocated to the City of Rochester and designated for the Convention Center. The City's 2020-21 Approved Budget did not include this increased allocation as it was uncertain at that time that the additional funds would be received given the pandemic and economic uncertainty. The additional funding has since been received by the City. This increased allocation was also included in the Approved 2021 County Budget resulting in an additional \$40,000 for the time period January through June, 2021.

The Rochester Convention Center Management Corporation currently operates the Convention Center as an independent contractor under agreement with the City as authorized by Ordinance 2016-396. The original agreement was authorized by Ordinance 1985-377 and extended several times until the 2016 extension.

The current agreement with Monroe County for the hotel/motel tax was executed in 2005 and stipulates the annual amount to be \$1,700,000. The new agreement will be for \$1,780,000 to reflect the additional \$80,000 for the Convention Center.

Respectfully submitted,

Lovely A. Warren  
Mayor

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**INTRODUCTORY NO.**

**68**

Ordinance No.

**Authorizing an intermunicipal agreement and amending the 2020-21 Budget for the receipt and use of hotel/motel tax receipts**

BE IT ORDAINED, by the Council of the City of Rochester as follows:

Section 1. The Mayor is hereby authorized to enter into an intermunicipal agreement with the County of Monroe (County) for the receipt and use of a portion of the County's hotel/motel tax receipts to fund the Blue Cross Arena at the War Memorial and the Joseph A. Floreano Rochester Riverside Convention Center. The term of the agreement shall be from January 1, 2021 to December 31, 2021 and shall be automatically renewed each year for an additional term of 1 year, unless, at least 30 days prior to the end of a term, either of the parties informs the other of its intention not to renew the agreement. The funding for the initial year of the agreement shall be \$1,780,000. The funding for any future year shall be established in the annual County Budget as approved by the County Legislature.

Section 2. The agreement shall contain such additional terms and conditions as the Mayor deems to be appropriate.

Section 3. Ordinance No. 2020-161, the 2020-21 Budget of the City of Rochester, as amended, is hereby further amended by increasing the revenue estimates and appropriations of the Budget of the Department of Environmental Services by \$120,000 in hotel/motel tax receipts from the County of Monroe as an additional subsidy for the Joseph A. Floreano Rochester Riverside Convention Center.

Section 4. This ordinance shall take effect immediately.