

EXHIBIT B: COST RESPONSE

The following is a list of events that are *anticipated* to occur annually. The number and types of events are provided for information purposes to assist you in pricing, but are not a guarantee as to the actual number of events, types of events, or venue location for events. Throughout the term of the contract, services will be planned with the Consultant at the start of each year.

Please provide a unit price for each concert or event, inclusive of all services and equipment. Costs associated with the rental of equipment for specific performances that may be required by contract riders are not to be included in the response.

1. Party in the Park (photos available at <https://www.facebook.com/PIPRochester>)

- 6 consecutive Thursdays in the summer
- 5 - 10 pm; load-in can begin at 8 a.m., sound check in afternoon.
- Martin Luther King Jr. Memorial Park at Manhattan Square (353 Court St.)
- 2022 talent included Yonder Mountain String Band, X Ambassadors, Almost Queen
- Audiences of 3,000-6,000
- 32' x 24' stage, 40' x 27' roof, sound, lights, 200 kw generator, including delivery, pick up, connection, fuel
- Complete power distribution and cable ramps for all stage production
- Professional services on site for all sound, lights, stage, equipment technical needs
- Provision of tech requirements and riders of national acts as required by talent, at cost.
- Personnel for load-in and load-out of head liners' equipment

COST/EVENT (weekly): _____

2. Rochester Philharmonic Orchestra (RPO)

- Parcel 5
- Afternoon sound check, 7:30 p.m. local opening act; 9:00-10:30 p.m. RPO performance.
- Audience of 6,000
- 40'x44' stage, 51' x 43' roof, sound, lights, power distribution
- Complete power distribution and cable ramps for all stage production
- Professional services on site for all sound, lights, stage, equipment technical needs
- Provision of tech requirements and riders of national acts as required by talent, at cost.
- Personnel for load-in and load-out of head liners' equipment
- Contractor will coordinate with RPO staff on specific needs.

COST/EVENT: _____

3. Roc Summer Soul Music Festival

- Music festival with multiple acts throughout day, features national headliner
- 2023 site to be determined (previously held at Frontier Field)
- Noon- 10 p.m.
- Audience of 3,000-6,000
- 44 x 36 Stage, 51' x 38' roof, sound, lights
- Complete power distribution and cable ramps for all stage production
- Professional services on site for all sound, lights, stage, equipment technical needs
- Provision of tech requirements and riders of national acts as required by talent, at cost.
- Personnel for load-in and load-out of head liners' equipment

COST/EVENT: _____

4. ROC N' RITMO

- Concert, 5-10 p.m.
- Dr. Martin Luther King Jr, Park in the built-in stage in bowl area
- 20x40 stage, sound, lights (no roof)
- Complete power distribution and cable ramps for all stage production
- Professional services on site for all sound, lights, equipment technical needs

COST/EVENT: _____

For the next group of potential rental scenarios, please assume each event is 5 hours long, and provide cost per event for rental.

5. Rental of sound equipment for use on the City's show wagon stage (32'x13'x8.5') for smaller events with local talent-

COST: _____

6. Rental of sound *and* lighting equipment for use on the City's show wagon stage for smaller events with local talent-

COST: _____

7. Stage & Stage Roof Rental- 32'x24' stage with 40'x27' stage roof

COST: _____

8. Stage & Stage Roof Rental- 44'x40' stage with 51'x43' roof

COST: _____

9. Generator for outdoor event – 200 kw, including delivery

COST: _____

10. Outdoor LED Video Screen Rental and Projection Services – Minimum 9'x16', 3 Pixel Definition

COST: _____